



**AGENDA ITEM NO. 6D**  
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Eduardo Antunez  
 Biola Community Services District  
 4925 N. 7th Street  
 Biola, CA 93606

6/25/2019 2:35:30 PM

Dear Eduardo,

Please see below the proposed equipment and recommendation per our discussion and assessment of the Districts needs.

Company Objectives:

- Upgrade Equipment
- Include Maintenance & Supply Agreement
- Compare Lease and Purchase Option
- Consolidate 2 to 1 All-In-One
- Save trips to Office Supply Store
- Budget Approved Upgrade

### Equipment Proposed

QTY	MODEL	ACC. TYPE	DESCRIPTION
1	MX-C303W		30 PPM Full Color Desktop Document System
3	MX-C303W	Accessory	1 x 600-sheet Paper Drawer
1	MX-C303W	Accessory	Low Stand
1	MX-C303W	Accessory	Surge 120V/15A

PAYMENT	TERM
\$175.00	60

PURCHASE PRICE
\$4795.00 + \$54.00 Service Agreement

# Monthly Cost Analysis for:

DATE: July 18, 2019

**Proposal for:**  
**Biola Community Service District**  
**63 Month Lease Program**



## Monthly Printing Expenses (not including paper)

Current Situation  
 Old Canon 1025N/HP OfficeJet 8710  
 \$300.00

**BRAND NEW! Xerox C7025T2**  
 25 Pages per minute  
 \$209.89

The above expense was provided at time of assessment by management

*This program includes a brand new Multi-Functional commercial grade machine with unlimited toner; unlimited parts; unlimited service; preventative maintenance; and personnel training. It also includes 2,500 BW impressions & 500 Color impressions. Additional impressions will be accounted as follows: B&W at \$0.0135 per impression and Color at \$0.07 per impression.*

**Total Monthly Copier Cost**  
**Total Monthly Savings with New Agreement**  
**Total Current Expenses Projected in 63 months**  
**Total SAVINGS over term (Including Free Service)**

\$300.00  
 \$209.89  
 \$90.11  
**\$5,676.93**

**Purchase Option**  
 Monthly Maintenance Program  
 Total Maintenance over 63 months  
 Total Investment including purchase over 63 months  
 Total SAVINGS over 63 month projection

\$68.75  
 \$4,331.25  
 \$7,821.00  
 \$12,152.25  
**\$6,747.75**





# XEROX VERSALINK B605/X



## Main Features

- Multifunction printer
- B/W
- LED
- Legal (8.5 in x 14 in) (original)
- A4/Legal (media)
- up to 58 ppm (copying)
- up to 58 ppm (printing)
- 700 sheets
- 33.6 Kbps
- Gigabit LAN
- USB host
- NFC
- USB 3.0
- Speed Up to 58 ppm letter black and white
- 7" capacitive touch-screen UI
- UI features tablet-like navigations, full customization
- 100-sheet single-pass document feeder

TOTAL PRICE\$2328.99

- Fax – walk-up fax (LAN, Direct Fax, Fax forward to email)
- Print: Up to 1200 x 1200 dpi
- First Print Out: As fast as 7.5 seconds
- Standard Automatic Two-sided Output
- Standard Secure Print
- Recommended Average Monthly Print Volume: Up to 20,000 pages/month
- Processor 1.05 GHz /Memory 2 GB / Productivity Kit (250 GB Hard Drive) standard
- Mobile Printing: Apple® AirPrint®, Google Cloud Print™, Xerox® Print Service and Mopria® Print Service Plug-ins for Android™
- Options of Cloud Connectors: Print from/Scan to Google Drive™, Microsoft® OneDrive®, Dropbox™, Microsoft Office 365®, Box®, Xerox® DocuShare® and more
- Xerox App Gallery: Many apps and cloud services available for a growing selection of Xerox® apps available for adding functions to the Printer.
- Standard Device Capacity: 700sheets/ Maximum Device Capacity: 3,250 sheets
- A front-side USB port allows users to quickly print from or scan to any standard US memory device
- One 550-sheet tray standard